



The Unique LMI Process

LMI delivers a process that not only provides skill and competency development but changes the attitudes and behaviours of the participant.

To ensure that measurable results and a Return On Investment are achieved:

- ✓ Specific workplace goals for learning and performance improvement are established in consulting between the Participant and Company Management, refined in 2 up-front sessions
- ✓ Support from the LMI Facilitator guides the Participant's "on the job" application of the learning
- ✓ Complete resource materials allow multi-sensory learning
- ✓ Ten interactive sessions are facilitated in convenient bi-weekly workshops
- ✓ Participants present key results and a summary of course accomplishments at a special Graduation Meeting. Certificates are awarded

Session One:

Introduction to Concepts

Concepts of Success, Motivation & Attitude Changes
Organizational Climate Survey
Individual Self-Image Profiles
Success as Related to Past Conditioning
Attitude and Habits – The Effective Motivators
Multi-Sensory Learning
Spaced Repetition
The Power of Goal Setting

Session Two:

Goal Setting

Validation of ROI
Developing Personal Related Goal Planning Sheets
Developing Business Job Related Goal Planning Sheets
Fine Tuning Goal Tracking Systems
Integration of My-Tyme Planner with Goal Planning Sheets
Profile Evaluation Awareness and Integration into Goal Planning Sheets

Session Three:

The Challenge of Becoming an Effective Motivational Leader

The Responsibilities of Leadership
The Core Values of Effective Leadership
A Positive Self-Image Leads to Success
Choosing an Attitude of Courage
Effective Leadership Demands Courage

Session Four:

Vision and Communication

The Importance of Vision
Understanding the Need for a Clear Vision
Commitment to a Shared Vision
Communication – the Vital Human Connection
Rewards of Successful Communication
Communication Skills Can Be Learned
Planning the Total Message
Verbal and Non-Verbal Communication
Careful Listening for the Total Message
Communicating in Writing
Communicating Effectively in Groups
The Power of Persuasion
The Authentic Communicator

Session Five:

Becoming a Motivational Leader

Methods of Motivation
Understanding Human Behaviour
The Process of Motivation
Motivation is Personal and Internal
Basic Human Drives and Desires
Motivation in the 21st Century

Session Six:

Building and Leading Effective and Productive Teams

What Makes Up a Successful Team?
Team Building: Recruiting Winners
Keys to Effective Teams

Session Seven:

Developing People to Their Full Potential

Bringing Out the Best in Team Members
Personal Growth and Renewal
Principles of Growth
Training for Skill Development
Coaching for Results
The Coaching Process

Session Eight:

Empowering Team Members

Sources of Authority and Power
Making the Most of Authority and Power
Sharing Power with Team Members
Delegating with a Purpose
Overcoming Obstacles to Empowerment
Empowerment through Delegation
An Organization of Leaders

This program will help you get more done through time management and handle and prevent problems with people. You will understand how to train, motivate and develop people to a higher level of production, and learn the art of delegation and how to exercise authority effectively.

OTHER LMI DEVELOPMENT TOPICS

Productivity ■ Teamwork ■ Sales ■ Communication ■ Supervision ■ Strategic Management



EFFECTIVE MOTIVATIONAL LEADERSHIP®

Developing the Leadership Within Your Organization

Session Nine:

Leading Change and Innovation

Change is Everywhere
Overcoming Resistance to Change
Leading the Way for Change
The Psychology of Change
Using Innovation to Succeed
Leading Innovation in Your Organization

Session Ten:

The Leader of the Future

Leading Into the Future
The Demands of Leadership
Rewards of Leadership
Your Leadership Journey

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